

Empowering Technologies UAE | INDIA

#### **BUSINESS PROFILE**





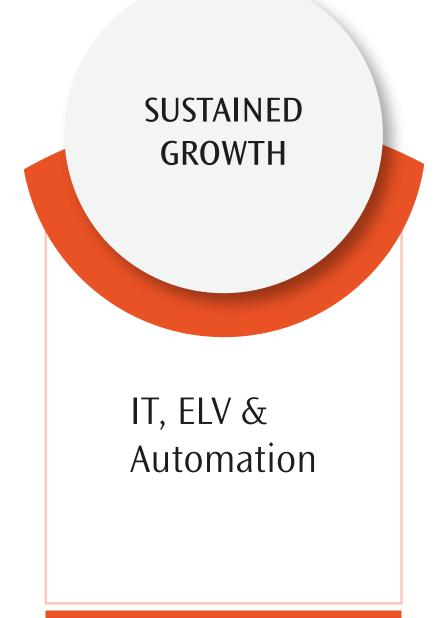
**ABOUT HEDGES** Hedges Information Technology LLC is a leading and established IT, ELV & AUTOMATION System Integrator based in Dubai, U.A.E, with over a decade of experience catering to key business verticals in SMB, Mid-market & Enterprise accounts. We provide a full project lifecycle of consulting, design, implementation, and ongoing support to meet the growing demands of our customers. We help businesses grow smarter through various strategic technology partnership of industry leading vendor products & solutions with the personalized support of sales and technology resources. Our expertise and commitment in delivering complex strategic IT projects are the reason why we are a trusted service provider to leading industry players across GCC in Information Technology, ELV & Security and Enterprise business segments

## HEDGES TODAY



# ICCESFUL PROJECTS

ALC.



PARTNER TO INDUSTRY LEADERS

50 + Gartner Listed Technology Partnerships

## BOH SERVICES EXPERTISE

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# DELIVERY LOCATIONS

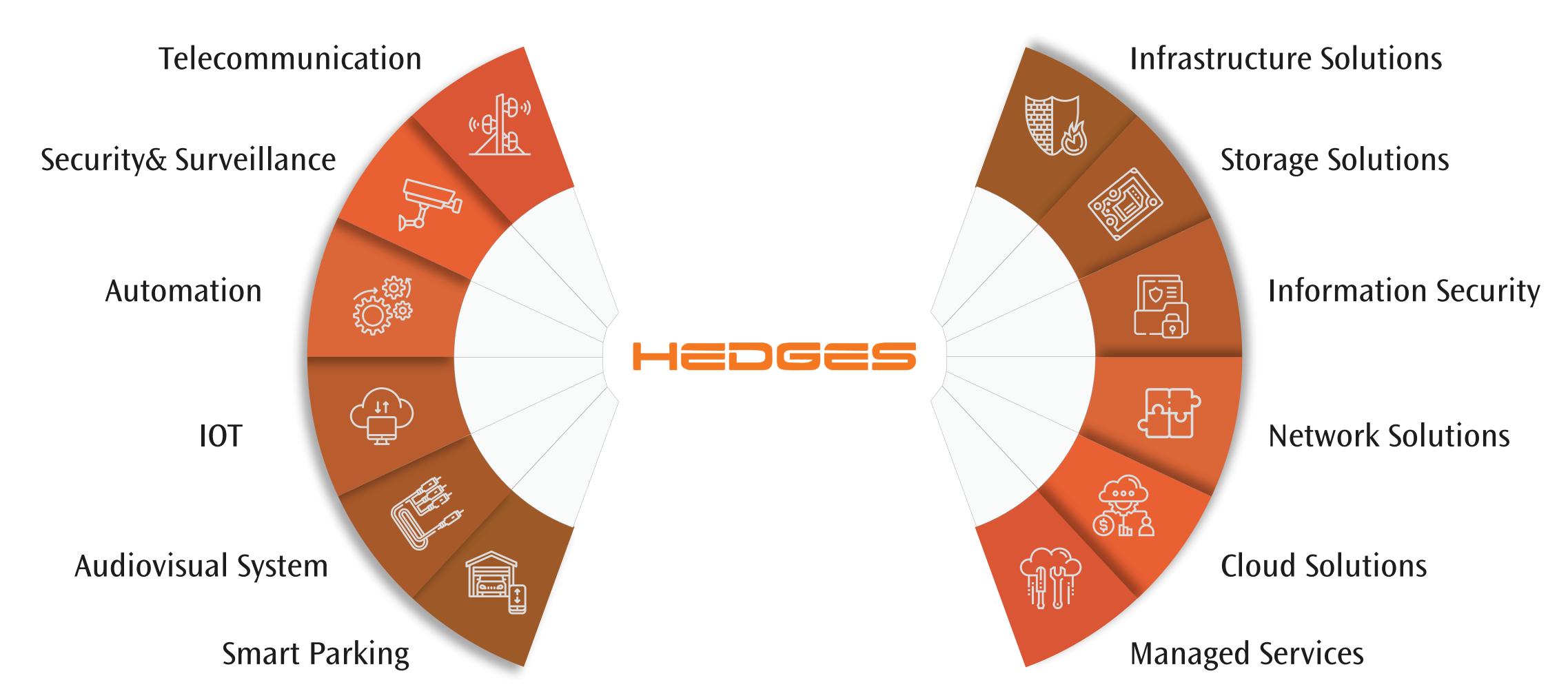
IT TRADING, SUB DISTRIBUTION & EXPORT

Catering to Africa, CIS & Europe export markets REGIONAL PRESENCE

Dubai, AbuDhabi, RAK & Hyderabad-India



## SOLUTION OFFERINGS



# **DIGITAL INFRASTRUCTURE - SERVICE OFFERINGS**

### Infrastructure Solutions

Firewalls/Intrusion prevention/Unified Threat Mgmt Virtualization and Multi-Tenancy environments Server, Desktop, Storage Virtualization Solutions Security Operations Center Solutions Hyper Converged Infrastructure Solutions Server Solutions



### Storage Solutions

Network Attach Storage (NAS) Enterprise Data Storage Systems Cloud Storage Solutions-Public/Private/Hybrid Software Defined Secondary Storage Mid-Range Storage Flash Storage Scale Out NAS

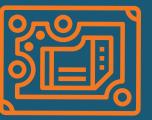
#### Network Solutions

Network switches, Routers& Internet ADSL routers Local Area Networks (LAN) Wide Area Networks (WAN) Wireless Networks (WLAN) Network Management Solutions Switching and Routing Load Balancing Solutions



#### **Cloud Solutions**

Cloud Service Model Adoption – SaaS, PaaS and IaaS Cloud Consulting Cloud Infrastructure Monitoring Cloud Infrastructure Security



### Information Security

**Data Loss Prevention** Data Encryption **Backup Archival Application and Database Security** Endpoint, Application and Database Security Data Center, Business Continuity & Disaster Recovery





#### Managed Services

Annual Maintenance Contracts End User Services and Support Training and Awareness Hardware Parts Sales Service







# **DIGITAL INFRASTRUCTURE - SERVICE OFFERINGS**

#### Telecommunication

Network Design& Implementation of LAN/WAN WiFi Networks Structured Cabling Fiber Optic Networks IP Telephony Systems



CCTV AccessControl Video Management Software&Storage PeopleCountingSolutions. Thermal Cameras

#### IOT

Data Collection & Analysis Environment Monitoring Gateways/Sensors/Interface/Cloud



### Audiovisual System

Digital Signage& Commercial Displays Audio/ Video Intercom Public Address System Queue Management

### Security& Surveillance



#### Automation

Lighting Control System Building Management System Guestroom Management System





#### Smart Parking

Parking Management System Parking Guidance System Gate Barrier System Pedestrian Gate/ Turnstiles







## "A partner you can trust, solutions you can build on"

## WHY HEDGES?

HEDGES is committed to being more than just a technology partner. We work relentlessly towards long-term relationships built on transparency, clarity, and total accountability. We believe the right thing is always worth doing, no matter what the challenges are.

## **GREAT QUALITY**

Committed to deliver consistent quality during all the phases of the project.



### **IMMENSE SUPPORT**

We ensure to continue the after sales support and maintenance for most of our consumers.

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## **UNIQUE SOLUTIONS**

Customers have unique requirements and we provide them with our tailor-made solutions.





## PROJECTS





Noor Townhouses, Dubai-Nshama



EMARAT Petrol Stations-Dubai, Sharjah, Ajman

Labor Accomodation, Dubai-United Holdings





Residential building, Dubai Investments Park

Commercial & Residential building, Jumeirah

# STRATEGIC PARTNERS

<b>Hewlett Packard</b> Enterprise	DILEMC	<b>Syno</b> logy®	Lenovo	<b>by Schneider</b> Electric	VERITAS	ABB	
Symantec A Division of Broadcom	<b>SOPHOS</b> Security made simple.			proofpoint.	CROWDSTRIKE	F	sealpa
<b>ONE IDENTITY</b> <sup>M</sup>	Acronis		FORCEPOINT POWERED BY Raytheon	Microsoft	<b>m</b> ware <sup>®</sup>	<b>KEEPER</b> <sup>®</sup>	DIGITALGUAR
Adobe	a Hewlett Packard Enterprise company	RUCKUS an ARRIS company	<b>   Parallels</b> ™	<b>BLUE COAT</b> <sup>®</sup>	<b>D-Link</b> Building Networks for People	20 WatchNET Security Since 2000	
<b>PURE</b> STORAGE <sup>®</sup>	S E A G A T E	Western Digital <sup>®</sup>	- Alibaba Cloud	FERMAX	Cloud Google Cloud	Quest <sup>™</sup>	
Red Hat	Televes	aws	Azure	AUTOMATION	CYBERSECURITY SIMPLIFIED	BELDERN SENDING ALL THE RIGHT SIGNALS	<b>Kings</b>
Jabra GN	poly	E Extreme <sup>™</sup>	AXIS	JUNPEG NETWORKS®	COMMSCOPE®	<b>paloalto</b> <sup>®</sup> Networks	P tp



## **INDUSTRY AWARDS AND RECOGNITION**



WatchNet - Excellent Sales Efforts & Performance Award at INTERSEC 2020





Symantec - Best SB Partner of the Year Gulf, 2018



Veritas BackUp Exec - Emerging Partner of the Year 2016

Symantec - Best SMB Partner of the Year FY19



WatchNet - Excellent Sales Efforts & Performance Award 2020



Symantec Small Business Partner for Gulf 2019



Symantec Small Business Partner for Gulf 2018

## VERITAS

Veritas Backup exec SMB Partner for Gulf 2017



Symantec Small Business Partner for Gulf 2016

VERITAS

Veritas Backup exec Emerging Partner of the year 2016



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#### **HEDGES CYBERSECURITY**

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